Part 2A of Form ADV: Firm Brochure

VSS FUND MANAGEMENT LLC

390 Park Avenue, 13th Floor New York, NY 10022

Telephone: (212)-935-4990 Facsimile: (212)-381-8168 E-mail: jacobsj@vss.com Web Address: www.vss.com

September 04, 2018

This brochure ("<u>Brochure</u>") provides information about the qualifications and business of VSS Fund Management LLC (hereinafter "<u>VSS</u>" or "<u>the Firm</u>" or "<u>we</u>"). If you have any questions about the contents of this Brochure, please contact us at (212) 935-4990 or at jacobsj@vss.com. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. VSS is a registered investment adviser. Registration as an investment adviser does not imply any particular level of skill or training.

Additional information about VSS is available on the SEC's website at www.adviserinfo.sec.gov. You can search this site by a unique identifying number, known as a CRD number. The CRD number for VSS is 156600.

Item 2 MATERIAL CHANGES

Consistent with SEC rules, we seek to ensure that you receive a summary of any material changes to this and subsequent Disclosure Brochures within 120 days after the close of our fiscal year. We will also provide you with other disclosures at other times during the year in the event of any material changes to our business.

The last update of this Brochure was filed by VSS Fund Management LLC ("VSS," or the "Firm") with the SEC in March 2018. Since that filing, the firm changed addresses, which has been updated at Item 1.

Item 3 TABLE OF CONTENTS

Item	Section	Page
		Number
1	Cover Page	1
2	Material Changes	2
3.	Table of Contents	3
4.	Advisory Business	4
5.	Fees and Compensation	7
6.	Performance-Based Fees and Side-by-Side Management	15
7.	Types of Clients	16
8.	Methods of Analysis, Investment Strategies and Risk of Loss	17
9.	Disciplinary Information	18
10.	Other Financial Industry Activities and Affiliations	18
11.	Code of Ethics, Participation or Interest in Client Transactions and	19
	Personal Trading	
12.	Brokerage Practices	20
13.	Review of Accounts	22
14.	Client Referrals and Other Compensation	22
15.	Custody	23
16.	Investment Discretion	23
17.	Voting Client Securities	23
18.	Financial Information	24

Item 4 ADVISORY BUSINESS

VSS is an SEC registered investment adviser under the 1940 Investment Advisers Act (the "Advisers Act") with its principal place of business in Manhattan, New York. It has been in existence since 1987. VSS is wholly-owned by Veronis Suhler Stevenson Holdings LLC ("VSS Holdings"), which is wholly owned by Jeffrey T. Stevenson and an entity controlled by him.

VSS provides investment management services solely to private equity and private structured capital funds (hereinafter collectively, "VSS Funds" or the "Funds"). The VSS private equity and private structured capital funds receive unfunded or partially funded capital commitments from investors during a fundraising stage and then the Funds are generally closed to new investors. From time to time thereafter, the Fund's General Partner, one of our affiliates, will notify investors to make capital contributions, in proportion to their respective commitments, to enable the Fund to make investments and pay Fund expenses. Prior to each capital call, the investment will have been identified and fully vetted through an extensive due diligence and negotiation process. Investments in portfolio companies by the VSS Funds are generally, but not exclusively, in private, illiquid securities.

VSS Equity Funds:

- VSS Communications Partners IV, L.P., VSS Communications Parallel Partners IV, L.P., VSS Communications Parallel II Partners IV, L.P. (collectively "<u>CP IV</u>"), vintage year 2004; and
- VSS IV SPV L.P., VSS IV SPV Parallel, L.P., VSS IV SPV Parallel II, L.P. (collectively "VSS IV SPV"), vintage year 2016.

VSS Structured Capital Funds:

- VSS Mezzanine Partners, L.P. ("<u>SC I</u>"), vintage year 2004;
- VSS Structured Capital II, L.P. and VSS Structured Capital Parallel II, L.P. (collectively "SC II"), vintage year 2008;
- VSS Structured Capital III, L.P. and VSS Structured Capital Parallel III, L.P. (collectively "SC III"); and
- VSS Structured Capital Annex Fund, L.P. ("SC Annex"), vintage year 2015.

The VSS Funds are not required to register under the Securities Act of 1933 or the Investment Company Act of 1940 in reliance upon certain exemptions available to issuers whose securities are not publicly offered. VSS manages the Funds on a discretionary basis in accordance with the terms and conditions of each Fund's partnership agreement and organizational documents.

The Funds focus on the information, business services, healthcare and education industries ("Targeted Industries"). The VSS team has extensive, industry-specific, strategic and transaction structuring experience that provides a critical perspective on portfolio company operating potential and strategic direction and enables VSS to play a significant role in

portfolio company management and operations while maintaining perspective on valuations, financing parameters and exit/liquidation potential.

Over its more than 25 year investment history, VSS developed a formal structured investment process that it has utilized across all of its private capital Funds. This process includes indepth due diligence on each proposed investment and identification of exit options. After an investment is made, VSS works closely with portfolio company management to provide strategic operating and financial advice.

A. VSS Equity Funds. The investment objective of each of the VSS Equity Funds is to seek long-term capital appreciation over the course of the Fund's term, generally ten years from the final closing (subject to extension at the sole discretion of the General Partner). The VSS Equity Funds have been managed using a similar investment strategy and generally have had similar risk profiles. Parallel funds have been created for each VSS Fund to accommodate the requirements of non-US and certain pension plan investors.

The Equity Funds typically have sought control positions in companies operating in the smaller end of the middle market that satisfied the following investment criteria: (a) strong, stable and predictable cash flows, primarily from recurring sources of revenue; (b) enduring and valuable franchise positions well respected in their market niches; (c) above-average growth characteristics; (d) primary business activities that have significant barriers to competitive entry; (e) strong management teams with demonstrated success in their served market; (f) substantial potential for acquisition-oriented growth through a large number of identifiable add-on acquisitions; and (g) at the time of the Fund's exit, of being attractive for sale to a number of strategic buyers.

VSS enjoys a far-reaching relationship network focused on the Targeted Industries. This network, which includes entrepreneurs and business owners, highly specialized intermediaries, investment banks, and commercial banks, has enabled VSS to generate substantial deal flow.

The Investment Period, and the period during which contributions for Follow-on Investments may be called, has expired with respect to CP IV.

A Secondary Transaction was entered into between VSS IV SPV and CP IV, whereby VSS IV SPV agreed to purchase from CP IV, certain securities or other interests.

VSS IV SPV may make Follow-on Investments until April 15, 2018.

B. VSS Structured Capital Funds. The investment objective of the VSS Structured Capital Funds is to seek long-term capital appreciation and current income returns over the course of each Fund's term, generally ten years from the final closing, subject to extension at the sole discretion of the General Partner. The investment strategy of the Structured Capital Funds is focused primarily on privately negotiated non-control junior capital investments in established, profitable, middle-market companies in the Targeted Industries. Parallel funds are generally created to accommodate the requirements of non-US and certain pension

investors. As set forth above, VSS leverages its extensive industry knowledge and contacts to identify investment opportunities for the Structured Capital Funds. VSS may also identify opportunities for a Fund to make investments in different types or levels of equity or debt in portfolio companies held by another VSS Fund.

The Structured Capital Funds generally make investments supporting the following types of transactions:

- Acquisition financing to assist companies with specific transactions
- Liquidity events for owners, diversifying net worth and facilitating estate planning
- Organic growth initiatives, such as new product launches, geographic expansion or capital expenditures projects
- Management buyouts
- Debt recapitalization

VSS has targeted companies for the Structured Capital Funds that generate strong and stable cash flows, have enduring and valuable franchise positions, exhibit above-average growth characteristics, maintain a commitment to prudent leverage levels, are led by strong management teams, and enjoy barriers to competitive entry. Typically, investments will be structured as subordinated notes with warrants, but also include other forms of debt/equity hybrid instruments and other fixed income and equity security investments, such as notes, preferred stock, warrants, and common stock or debt instruments with equity conversion features. VSS seeks to structure each portfolio company investment in a manner that will result in a fixed return combined with an equity component, capturing the attributes of fixed income investing with the potential growth attributes of equity investing.

The Investment Period, and the period during which contributions for Follow-on Investments may be called, has expired with respect to SC I. The Investment Period with respect to SC II expired on January 31, 2014, but SC II may make Follow-on Investments for the duration of the partnership term. SC Annex may make Follow-on investments for the duration of the partnership term.

- C. Sub adviser. VSS does not have a sub adviser.
- **D. Assets under Management.** As of December 31, 2017, VSS managed approximately [\$766.9] million of assets on a discretionary basis. VSS does not manage any assets on a non-discretionary basis. All assets managed by VSS are owned by the VSS Funds, and VSS does not currently manage any separate accounts.
- **E. Important Additional Considerations.** The information provided herein merely summarizes certain aspects of the detailed information provided in each Fund's partnership agreement and organizational documents. Each of the Funds described above with the exception of SC III is closed and is not admitting new investors. Current Fund investors and prospective investors in any new Fund launched by VSS should be aware of the substantial risks associated with investment as well as the terms applicable to such

investment. This and other detailed information will be provided in the Fund offering and organizational documents.

Item 5 FEES AND COMPENSATION

For its services to the Funds, VSS earns management fees as described below. In addition, each Fund's General Partner will be entitled to receive carried interest, a form of performance-based compensation, as described below.

Until termination of the investment period of each Fund (generally five years from the final closing of investment commitments to the Fund) or, if earlier, the final closing of investment commitments to a successor fund, the management fee is based upon a percentage of each Limited Partner's capital commitment to the Fund; thereafter, the management fee is based upon the cost basis of remaining portfolio companies (less the amount of any permanent write-downs).

After advanced costs and expenses not otherwise reimbursed have been recovered by the General Partner or any of its affiliates, management fees generally are reduced by a percentage of transaction, break-up and similar fees paid to VSS or its affiliates by portfolio companies as outlined below. A break-up fee is a contingent fee provided for in an acquisition agreement that requires a selling company to pay a percentage of the deal if the company backs out of the agreement to sell to the Fund.

Management fees are charged quarterly or semi-annually. Carried Interest is allocated upon the receipt of proceeds from the sale of a portfolio company, or the realization or recapitalization of an investment or dividend.

Below is a summary of the management fees and Carried Interest charged to the VSS Funds. Limited Partners should refer to the appropriate Fund partnership agreement for detailed information regarding fees and fee offsets. Any new Fund launched by VSS may or may not have similar or materially different terms than those summarized below.

CP IV

A. Management Fee. The management fee for CP IV was 1.75% of total capital commitments until the end of the Fund's investment period on January 31, 2011. Since that time through December 31, 2015, the management fee was (a) 1.00% of the Limited Partners' share of the aggregate cost basis (less any permanent write-downs) of portfolio investments held by the Fund at the time the management fee is due, over (b) the Limited Partner's prorata share of waiver contributions for investments then held by CP IV.

Break-Up Fees are credited 80% against the management fee, after recovery of all unreimbursed costs, fees and expenses advanced by VSS or any of its affiliates. In addition, a portion of transaction fees are also credited against the management fee, but, in general, only if such transaction fees (together with other similar transaction fees paid to third parties) exceed 1.00% of the total enterprise value of the portfolio company (or 0.75% of the total

enterprise value in a sale transaction in which the portfolio company is sold for more than \$350 million). The amount of such credit will, in each case, generally be equal to 80% of the product of (x) the amount of all such fees in excess of the 1% (or, if applicable, 0.75%) threshold and (y) the Fund's proportionate interest in the related portfolio company, but in no case an amount greater than 80% of the transaction fees received by VSS Holdings and its affiliates.

- **B.** Carried Interest. In general, proceeds from investments will be distributed as follows. Each Limited Partner will receive first:
 - a return of all cumulative contributed capital of the Fund to date; and
 - an 8% preferred return on the capital contributions for investments and specified partnership expenses, compounded annually, to date.

after which carried interest distributions will be made:

- 100% to the General Partner until the General Partner has received its 20% on profits; and thereafter,
- 80% to such Limited Partner and 20% to the General Partner.

VSS IV SPV

- **A. Management Fee.** During the partnership term, (i) prior to October 15, 2018, the Management Fee will be, calculated with respect to each Limited Partner, equal to 1.25% per annum of 110% of the Aggregate Initial Purchase Amount contributed by such Limited Partner; and (ii) thereafter, the Management Fee will be, calculated with respect to each Limited Partner, equal to 1.25% per annum of the lesser of (x) the Invested Capital of such Limited Partner, and (y) such Limited Partner's Pro Rata Share of the net Value of the Partnership's Portfolio Investments. The semi-annual management fee will be reduced by a portion of fee income received by the Manager since the preceding management fee payment date.
- **B.** Carried Interest. For the CP IV limited partners that rolled their interest into VSS IV SPV ("VSS IV Partners"), distributions on each investment transaction are allocated as follows:
 - a) Return of capital and costs: First, 100% to such VSS IV Partner until such VSS IV Partner shall have received an amount pursuant to this clause sufficient to provide for a return of the aggregate Capital Contributions (including deemed Capital Contributions) actually paid by such VSS IV Partner to date;
 - b) Preferred return: Second, 100% to such VSS IV Partner until such VSS IV Partner shall have received an amount sufficient to provide for a Cumulative Compound Annualized Rate of Return of 8% to such VSS IV Partner in respect of the amount set forth in the first clause;
 - c) General Partner catchup: Third, 100% to the General Partner until the Cumulative Incentive Distributions paid to the General Partner shall equal 20% of the Cash

- Profit distributed to such VSS IV Partner and the General Partner pursuant to this clause, the second clause and the fourth clause below; and
- d) 80/20 split: Fourth, 80% to the VSS IV Partner and 20% to the General Partner.

For the limited partners that are not VSS IV Partners ("SPV IV Partners"), distributions will be made to each SPV IV Partner and the general partner (in respect of its carried interest) participating in such investment in the following amounts and order of priority:

- a) Return of capital and costs: First, 100% to such SPV IV Partner until such SPV IV Partner shall have received an amount pursuant to this first clause sufficient to provide for a return of the aggregate Capital Contributions actually paid by such SPV IV Partner to date:
- b) Preferred return: Second, 100% to such SPV IV Partner until such SPV IV Partner shall have received an amount sufficient to provide for Cumulative Compound Annualized Rate of Return of 8% to such SPV IV Partner in respect of the amount set forth in (a);
- c) General Partner catchup: Third, 100% to the General Partner until the cumulative amount distributed to the General Partner pursuant to this third clause equals 10% of the cumulative amounts distributed to such SPV IV Partner pursuant to (b) and to the General Partner pursuant to this third clause;
- d) 90/10 split: Fourth, 90% to such SPV IV Partner and 10% to the General Partner until such SPV IV Partner shall have received an amount sufficient to provide for (x) a Cumulative Compound Annualized Rate of Return of 15% to such SPV IV Partner, and (y) a multiple of 1.5x on its aggregate Capital Contributions from distributions to such SPV IV Partner made with respect to any and all Portfolio Investments, including the current distribution under this fourth clause;
- e) General Partner catchup: Fifth, 100% to the General Partner until the cumulative amount distributed to the General Partner pursuant to this fifth clause equals 15% of the cumulative amounts distributed to such SPV IV Partner pursuant to the second and fourth clauses above and to the General Partner pursuant to (c) and (d) and this clause fifth;
- f) 85/15 split: Sixth, 85% to such SPV IV Partner and 15% to the General Partner until such SPV IV Partner shall have received an amount sufficient to provide for a multiple of 2.0x on its aggregate Capital Contributions from distributions to such SPV IV Partner made with respect to any and all Portfolio Investments, including the current distribution under this sixth clause;
- g) General Partner catchup: Seventh, 100% to the General Partner until the cumulative amount distributed to the General Partner pursuant to this seventh clause equals 20% of the cumulative amounts distributed to such SPV IV Partner pursuant to the second, fourth and sixth clauses above and to the General Partner pursuant to the (c), (d) and (e) and this clause seventh; and
- h) 80/20 split: Eighth, 80% to such SPV IV Partner and 20% to the General Partner.

Investors should understand the proposed method of compensation and its risks prior to investing in any future VSS Fund. Prospective investors in any new Fund launched by VSS

should refer to the Fund offering and organizational documents for information regarding the fees to which VSS and its affiliates will be entitled.

SC I

A. Management Fee. During the investment period, the management fee for SC I was 1.5% of total capital commitments of the Limited Partners until the initial closing of SC II (the subsequent Fund). At that time, the rate changed to 1% of the Limited Partners' capital commitments for the remainder of the investment period. Since the end of the investment period, the management fee has been calculated based on 1% of funded capital commitments that remain invested in portfolio companies less any permanent write-downs.

Break-Up fees and transaction fees (other than investment banking fees) are credited 100% against the management fee, in each case, after recovery of all unreimbursed costs and expenses advanced by VSS.

- **B.** Carried Interest. In general, proceeds from realized sales or dividends will be distributed as follows. The Limited Partners will receive first:
 - a return of all investment costs of all realized investments plus permanent write-downs of unrealized investments; and
 - all expenses and fees allocated to the above investments; and
 - a 7% preferred return on the capital contributions for investments and specified partnership expenses, compounded annually.

after which distributions will be made:

- 80% to the General Partner and 20% to Limited Partners until the General Partner has received its 20% on profits; and thereafter,
- 80% to all Limited Partners and 20% to the General Partner.

SC II

A. Management Fee. During the investment period, the management fee for SC II was 1.75% of total capital commitments of the Limited Partners. Upon termination of the Investment Period on January 31, 2014, the rate changed to 1.25% of the Limited Partners' pro rata share of the aggregate acquisition costs of the remaining investments held by the partnership less any permanent write-downs.

Break-Up or similar fees are creditable at 100% and transaction fees are creditable at 80% if the fund owns more than 50% of the portfolio company, against the management fee above, in each case after recovery of all unreimbursed costs, fees and expenses advanced or incurred by VSS.

B. Carried Interest. In general, proceeds from realized sales or dividends will be distributed as follows. The Partners will receive first:

- a return of all investment costs of all realized investments plus write-downs of unrealized investments; and
- all expenses and fees allocated to the above investments; and
- an 8% preferred return on the capital contributions for investments and specified partnership expenses, compounded annually;

after which distributions will be made:

- a) 80% to the General Partner and 20% to Limited Partners until the General Partner has received its 20% on profits; and thereafter,
- b) 80% to all Limited Partners and 20% to the General Partner.

SC III

A. Management Fee. During the investment period, the management fee for SC III is 1.75% of total capital commitments of the Limited Partners. Upon termination of the Investment Period, the rate changes to 1.75% of the Limited Partners' pro rata share of the aggregate acquisition costs of the remaining investments held by the partnership less permanent write-downs.

Break-Up or similar fees and transaction fees are creditable 100% against the management fee above, in each case after recovery of all unreimbursed costs, fees and expenses advanced or incurred by VSS.

- **B.** Carried Interest. In general, proceeds from realized sales or dividends will be distributed as follows. The Partners will receive first:
 - a return of all investment costs of all realized investments plus write-downs of unrealized investments; and
 - all expenses and fees allocated to the above investments; and
 - an 8% preferred return on the capital contributions for investments and specified partnership expenses, compounded annually;

after which distributions will be made:

- c) 80% to the General Partner and 20% to Limited Partners until the General Partner has received its 20% on profits; and thereafter,
- d) 80% to all Limited Partners and 20% to the General Partner.

Investors should understand the proposed method of compensation and its risks prior to investing in any future VSS Fund. Prospective investors in any new Fund launched by VSS should refer to the Fund offering and organizational documents for information regarding the fees to which VSS and its affiliates will be entitled.

SC Annex

- **A.** Management Fee. During the partnership term, the management fee for SC Annex is 1.00% annually (0.25% quarterly) of such Limited Partner's Pro Rata Share of the aggregate acquisition cost of all Portfolio Investments held by the Partnership in all SC I Portfolio Companies on the date the payment is due (each date on which a payment of the Management Fee is due, a "Payment Date"), less any such Portfolio Investment that has been Written-Down to zero as of such Payment Date; plus (ii) 1.25% annually (0.3125% quarterly) of such Limited Partner's Pro Rata Share of the aggregate acquisition cost of all Portfolio Investments held by the Partnership in all SC II Portfolio Companies on such Payment Date, less any such Portfolio Investment that has been Written-Down to zero as of such Payment Date.
- **B.** Carried Interest. Distributions will be made to each limited partner and the general partner (in respect of its carried interest) participating in such investment in the following amounts and order of priority:
 - a) Return of capital: First, 100% to the limited partners in proportion to their respective capital percentages in such investment until each has received distributions pursuant to this clause (a) equal to their respective aggregate capital contributions including those attributable to (i) all investments and (ii) Annex Fund expenses;
 - b) 8% Preferred Return: Second, 100% to the limited partners in proportion to their respective capital percentages until the cumulative distributions to the limited partners represent an 8% compounded annual rate of return on the amounts included in paragraph (a) (the "Base Preferred Return");
 - c) General Partner Base Catch-Up: Third, (i) 100% to the general partner as a carried interest until the general partner has received under this clause (c) 15% of the sum of the amounts distributed pursuant to clause (b) above and this clause (c); and
 - d) 1.25x Incremental Preferred Return: Fourth, 85% to the limited partners in proportion to their respective capital percentages and 15% to the general partner until the cumulative distributions to the limited partners represent a 1.25x return on the amounts included in paragraph (a) (the "Incremental Preferred Return");
 - e) General Partner Incremental Catch-Up: Fifth, (i) 80% to the general partner as a carried interest and 20% to the limited partners until the general partner has received under this clause (e) a total of 20% of the sum of the amounts distributed pursuant to clause (b), (c), (d) above and this clause (e); and
 - f) 80/20 Split: Thereafter, 80% to the limited partners in proportion to their respective capital percentages and 20% to the general partner. Appropriate adjustments will be made to subsequent distributions in the event that a hurdle that was satisfied subsequently ceases to be satisfied.

Investors should understand the proposed method of compensation and its risks prior to investing in any future VSS Fund. Prospective investors in any new Fund launched by VSS should refer to the Fund offering and organizational documents for information regarding the fees to which VSS and its affiliates will be entitled.

General Information

- **A.** Investments in Funds. The General Partner of each Fund is affiliated with VSS through common ownership and control as well as shared executive officers. The General Partner of each Fund will generally participate in the Fund's investments by investing directly in the Fund. With respect to existing VSS Funds, a portion of this participation will be affected through a reduction of the management fee otherwise payable to VSS. Partners and employees of VSS are the members of the General Partner of each Fund, make capital contributions to the General Partner to enable it to make its capital contributions to the Fund, and are entitled to share in the Carried Interest in the Fund (generally in proportion to their capital commitments to the General Partner).
- **B.** Co-Investments. VSS or a Fund's General Partner was authorized to make co-investment opportunities available to the Limited Partners and their affiliates as the General Partner determined appropriate and in the best interest of the Funds.

As permitted by the Limited Partnership Agreement of each Fund, certain executive officers and employees of VSS also have direct investments in one or more of the underlying portfolio companies through separate, affiliated entities formed for co-investment purposes. VSS has not determined whether employees or members of the Board of Advisors will be granted co-investment opportunities with respect to future VSS Funds.

C. Write-Downs. As disclosed above, following a Fund's investment period, management fees collected by us are calculated based on the pro rata share of the aggregate acquisition costs of the remaining investments held by the partnership less write-downs, which are defined as significant and permanent declines in value. Investments are reviewed quarterly by the Firm's investment committee for significant and permanent impairment. As a result of this fee calculation methodology, a conflict of interest is created whereby VSS has incentive to not write-down valuations of portfolio companies as may or may not otherwise be dictated by available market data and prudent fair valuation techniques.

To address this conflict, we have adopted detailed Valuation Policies and Procedures which are tested on a periodic basis by the Chief Financial Officer and which are reviewed by the Firm's investment committee. Significant and permanent write-downs, if any, are reviewed and approved with the concurrence of the relevant Fund's Investor Advisory Committee. In addition, portfolio company valuations are reviewed on at least an annual basis by an independent certified public accountant that is both registered with and subject to regular inspection by the Public Companies Accounting Oversight Board ("PCAOB"), and a copy of the audited financials are sent to each investor within 120 days after each Fund's fiscal year end.

D. Clawbacks. In accordance with the terms of each Fund's Limited Partnership Agreement, upon termination of the Fund, carried interest distributions made to its General Partner are subject to clawback with respect to the amount by which they exceeded the amounts to which the General Partner was entitled as Carried Interest, determined on an aggregate basis covering all transactions.

E. Lock-Up. Except as set forth in a Fund's partnership agreement, an investor in a Fund may not rescind any part of its capital commitment or otherwise withdraw from the Fund. Private Equity/Private Structured Capital Fund investing is only for those who can afford to have capital locked up for long periods of time and who are able to bear the risk of significant losses.

Investors in each Fund should refer to the Fund's Limited Partnership Agreement for complete information regarding lock-ups and penalties or other consequences for failure to comply with capital calls made by the Fund.

F. Other Fees and Expenses. In accordance with the terms of each Fund's partnership agreement, each of the Funds was responsible for the Fund's organizational expenses up to a specified amount, generally ranging from \$600,000 to \$1,500,000. No Fund is responsible for or otherwise incurs any of the organizational expenses of any other of the Funds.

In addition to fees paid to VSS and its affiliates, a Fund portfolio company may pay fees to VSS for structuring and negotiating transactions, including follow-on investments.

In accordance with the terms of each Fund's partnership agreement, VSS will generally offset its management fee for a percentage of any transaction fees earned by VSS or its affiliates.

VSS investment professionals closely monitor the business activities of the portfolio companies and frequently provide strategic advice and access to industry resources. VSS investment professionals review financial plans and budgets and frequently serve as directors or board observers of portfolio companies in which VSS has a controlling interest. As compensation for these services VSS charges annual monitoring fees to several portfolio companies generally ranging from \$150,000 a year to \$250,000 a year. Annual monitoring fees are negotiated and agreed upon with the portfolio company at the time of purchase.

- **G. Side Letters**. VSS or the General Partners of the respective Funds have entered into with respect to the prior funds, and may in the future enter into with respect to new funds, side letters or otherwise waive or modify certain terms of investment for certain large or strategic investors, including but not limited to, agreeing to provide co-investment opportunities, increased Fund and portfolio company transparency, and more frequent or varied formats or modes of portfolio reporting. We have never entered into side letters in which we or any Fund General Partner has waived or lowered a Fund's management fees or Carried Interest.
- **H.** General. Prospective investors in future VSS funds should refer to the offering and organizational documents of those funds for additional important information, terms, conditions and risks involved with investing in the Fund(s).

Item 6 PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT

As discussed in Item 5 of this Brochure, each Fund's General Partner, an affiliate of VSS through common ownership and control, will receive Carried Interest, a form of performance-

based profits interest. Such a performance-based profits interest is calculated based on a share of aggregate realized profits on assets of the Fund (subject to return on invested capital and a preferred return on invested capital as set forth in the applicable Fund's partnership agreement).

Investors in the Funds, and prospective investors in any new Fund launched by VSS, should note that performance-based profits interest, in some contexts, could create an incentive for an adviser such as VSS to recommend investments which may be riskier or more speculative than those which would be recommended under a different fee arrangement. However, the long term nature of private equity/private debt fund investing mitigates such risk because carried interest is calculated based on realized, not unrealized gains, leading VSS to focus on fundamentals when making investment and add-on investments for the Funds. In addition, the General Partner also puts its own funds at risk.

At this time, we do not offer advisory services to clients who do not pay performance-based compensation, and therefore, we do not have an incentive to favor performance-based fee accounts over non-performance-based fee accounts. However, in theory, we could have incentive to favor a Fund in which officers and employees of the Firm and General Partner have more of their personal assets invested. Since we endeavor at all times to put the interest of the Funds first, we take the following steps to address these potential conflicts:

- We collect, maintain and document accurate, complete and relevant investor background information to ensure that investment in a Fund is appropriate for the investor's financial goals, objectives and risk tolerance and that the investor is qualified to invest;
- 2. Pursuant to the terms of each Fund's Limited Partnership Agreement, we will have substantially (though not necessarily entirely) completed the investment phase of one Fund before the launch of a new Fund with similar investment goals and objectives;
- 3. With respect to Funds managed in parallel and those other limited situations where an "add-on" or other investment may be appropriate for more than one of the Funds, we have implemented procedures for fair and consistent allocation of investment opportunities among the Funds, in the case of co-investments, and the Limited Partners, subject to the Funds' maturity or stage of investment, availability of remaining capital commitments, availability of interests in the underlying portfolio companies, and other appropriate considerations;
- 4. With respect to cross-fund investments, where guidelines are not provided in a Fund's Limited Partnership Agreement, the General Partner seeks the consent of the Funds' investor advisory committees to the transaction;
- 5. We educate our employees through compliance training sessions regarding the responsibilities of a fiduciary, including the equitable treatment of all clients, regardless of the fee arrangement;

6. We disclose to investors and prospective investors the potential for material conflicts of interest.

Performance-based compensation will only be charged in accordance with the provisions of Rule 205-3 of the Advisers Act and applicable state regulations.

Item 7 TYPES OF CLIENTS

We provide investment management services to several private equity/private debt funds as disclosed in Item 4 of this Brochure. Except in limited instances where a Fund may accept a lower amount, the minimum required capital commitment to the Funds has ranged from \$5 million to \$20 million, depending on the Fund. Prospective investors in any new Fund launched by VSS should refer to the Fund offering documents for information regarding that Fund's minimum required capital commitment and any additional qualifications required for investment.

Item 8 METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS

VSS senior professionals' frequent interaction with owners and senior executives of companies help us to identify investment opportunities for the Funds. From time to time, VSS also engages traditional investment banks or brokers to generate investment opportunities and/or sales of portfolio companies. Finally, due to our reputation as an investment firm focused on the Targeted Industries and a value-added partner to our portfolio companies, entrepreneurs and transaction sponsors often approach VSS as a resource for financing.

As adviser to the Funds, the Firm primarily invests in securities issued by private companies. As a result, traditional securities analysis is not possible when formulating investment recommendations. Instead, we rely on a robust due diligence process of prospective portfolio companies in determining which to invest in on behalf of the Funds.

VSS employs a disciplined investment process in evaluating potential investments and performs rigorous analysis of the historical and prospective performance of potential portfolio companies. Our due diligence investigation is comprehensive and includes: (a) detailed financial and operational analyses; (b) extensive face-to-face management meetings; (c) primary industry, served market, technology and competitive research; (d) customer calls and reference checks; and (e) additional company and sector specific analyses. The due diligence process is designed to verify our investment thesis by thoroughly understanding the company's strategy, market position, operations and management expertise. In addition, during the due diligence process which includes the identification of both, acquisition candidates and potential strategic buyers, exit options are identified prior to making any investment.

Our due diligence process is intended to ensure that each deal team benefits from the experience of our senior investment professionals who have devoted substantial portions of

their careers to the particular business activity in which the prospective portfolio company is engaged. In addition, VSS has built a network of lawyers, accountants, information technology and due diligence professionals and consultants with expertise in the Targeted Industries who work with VSS to advise on certain Fund investments from time to time.

VSS professionals also provide guidance to portfolio companies based upon the collective experience of our team of investment professionals. VSS believes its depth of industry expertise makes us a preferred partner for a middle-market media company. Through their prior experiences and industry knowledge, VSS professionals are able to add insight and value through strategic, operating and financial recommendations to maximize growth and profit potential. VSS often introduces add-on acquisition candidates, provides advice on the timing of asset/subsidiary divestitures and exit strategies, consults on financial structuring issues, and generally provides a knowledgeable, yet objective, perspective to operating decisions. In addition, VSS may introduce Board members with specific industry knowledge to a portfolio company. This knowledge and experience can be leveraged to assist a portfolio company in defining strategic direction, refining product line expansion, identifying add-on acquisitions, evaluating competitors, and facilitating strategic introductions and alliances. VSS has sought and obtained seats on portfolio companies' board of directors or board observation rights with most of its investments for the Funds.

A. Risks of Long-Term Investing through Private Equity/Private Structured Capital Funds. One of the primary risks of a long-term investment strategy is that, if our predictions are incorrect, a company may decline sharply in value before we make the decision to sell. This risk is particularly pronounced due to the absence of an immediate and liquid market for these investments. In addition, any sale of such investment will typically take some time to complete. The company, its competitors or its industry may behave in ways which were not, and in some cases could not, have been predicted, leading to significant losses and/or a lack of any attractive exit option.

In addition, as we do not control the management of all portfolio companies, the management of these companies may act in ways which are contrary to our advice and plans for their growth or profitability.

B. Risks in General. Securities investments are not guaranteed and investors in the Funds may lose money on their investments. Investors or prospective investors in the Funds should carefully review the detailed explanation of the many risks associated with investment as provided in the relevant Fund's offering memorandum.

Item 9 DISCIPLINARY INFORMATION

We are required to disclose any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management. Neither the Firm nor our management personnel have reportable disciplinary events to disclose.

Item 10 OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS

As disclosed at Item 4 of this Brochure, Jeffrey T. Stevenson and an entity controlled by him are the sole owners of VSS Holdings.

Each of the Funds has a separate General Partner and each General Partner is related to VSS through common ownership and control. Each General Partner typically shares many of the same executive officers with each other and with VSS. VSS Equities IV, LLC serves as General Partner of CP IV; VSS Mezzanine, LLC serves as General Partner of SC I; VSS Structured Capital II, LLC serves as General Partner of SC III; VSS Structured Capital III, LLC serves as General Partner of SC III; VSS Structured Capital – Annex, LLC serves as General Partner of VSS IV SPV.

Each General Partner of a Fund will be entitled to any Carried Interest in that Fund pursuant to the terms and conditions set forth in the appropriate Fund partnership agreement. Any such Carried Interest will ultimately inure to the benefit of the owners and employees of VSS.

In addition, and as disclosed at Item 5 of this Brochure, VSS or an affiliate of VSS may or may not charge portfolio companies of the Funds a fee for assistance with structuring and negotiating transactions for facilitating transactions involving acquisitions, add-ons, or other purchases for or sales of portfolio companies. In accordance with the terms of each Fund's partnership agreement, VSS will offset against its management fee a percentage of any such transaction fees earned by VSS or its affiliates. Please see Item 12 of this Brochure for additional information.

Item 11 CODE OF ETHICS, PARTICIPATION IN CLIENT TRANSACTIONS AND PERSONAL TRADING

The Firm has adopted a Code of Ethics which sets forth the ethical standards of business conduct that we require of our employees, including compliance with applicable federal securities laws. The Firm's Code of Ethics includes policies and procedures for the review of quarterly personal securities transactions reports as well as initial and annual securities holdings reports that must be submitted by the Firm's associated persons. The Code of Ethics also requires the prior approval of any employee's acquisition of securities in a limited offering (e.g., private placement) or an initial public offering. The Code of Ethics provides for oversight, enforcement and recordkeeping. A copy of the Code of Ethics is available to our advisory clients and prospective clients, and to investors and prospective investors in one or more of the Funds, upon request to the Chief Compliance Officer, at the Firm's principal office address.

As disclosed at Item 5 of this Brochure, certain executive officers and/or other employees of VSS have invested a portion of their personal assets in one or more of the Funds. In addition, certain investment professionals or advisors of VSS have, as provided in the respective partnership agreement of the Funds, direct side by side co-investment in one or more of the portfolio companies in which the Funds have invested.

It is the express policy of the Firm that no person employed by VSS or any of its affiliates may usurp an investment opportunity which may be appropriate for one or more of the Funds without first presenting the opportunity to the Investment Committee, particularly when there is limited availability for participation in the opportunity.

As these situations represent a conflict of interest, we have established the following restrictions in order to ensure its fiduciary responsibilities:

- 1. No officer or employee of the Firm may prefer his or her own interest to that of an advisory client. Co-investments are limited to and may not exceed the maximum aggregate percentage of the total investment made by the Fund as defined in the appropriate Fund's partnership agreement.
- 2. We maintain a list of all the securities holdings by each of our employees and anyone associated with our advisory practice with access to advisory recommendations. These holdings are reviewed on a quarterly basis by the Chief Compliance Officer.
- 3. All of our principals and employees must act in accordance with all applicable Federal and state regulations governing registered investment advisory practices.
- 4. Any individual not in observance of the above will be subject to disciplinary action up to and including termination.

The Advisers Act makes it unlawful for any investment adviser, directly or indirectly, acting as principal for its own account, to knowingly sell any security to, or purchase any security from, a client without disclosing to the client in writing the capacity in which the adviser is acting and obtaining the client's consent to the transaction. This rule may apply to certain transactions involving accounts in which investment advisers have interests, such as private fund investments by the Firm's owners, principals, or employees. The SEC has indicated that when an investment adviser and/or its controlling persons own more than 25% of a fund's outstanding securities, it would be effectively treated as a principal transaction if such an account were to engage in a trade with another client account or fund. Such levels of participation in any one of the Funds by our owners, principals or employees is limited by the terms of each Fund's partnership agreements and/or offering documents though side-by-side investments are typically allowed.

Without obtaining the consent of an Investor Advisory Committee established for each Fund, neither VSS nor any General Partner or other affiliated person shall engage in a principal trade with that Fund (i.e., purchase from or sell securities to a Fund from a proprietary or individual's account other than through side-by-side investments) as provided for in the respective Limited Partnership Agreement.

Item 12 BROKERAGE PRACTICES

VSS, directly or in conjunction with each Fund's General Partner or other affiliates, is responsible for all parts of the investment cycle including deal sourcing and origination, investment decision-making, deal negotiation and transaction structuring, portfolio management (the act of overseeing the investments that we have made) and exit strategies. VSS will typically make direct investments on behalf of the Funds in privately-held companies. Rarely will the Fund acquire securities of publicly traded companies, except in connection with a merger of a privately held portfolio company with a company that is publicly traded.

Each direct investment is carefully structured through negotiations by VSS as well as various professionals engaged by us to facilitate a particular deal, as appropriate. These professionals include attorneys, accountants, consultants, information technology and due diligence professionals and others. In addition, and as disclosed at Items 5 and 10 of this Brochure, VSS or an affiliate of VSS may or may not charge the portfolio companies of the Funds fees for assistance with structuring and negotiating transactions. In accordance with the terms of each Fund's partnership agreement, VSS will offset against its management fee a percentage of any such transaction fees earned by the Firm or our affiliates.

Any particular transaction may or may not involve the participation of an investment bank or broker dealer. If an investment bank or broker dealer is involved in a Fund transaction, it is typically because the selling company engaged that firm to assist it in negotiating and structuring the terms of a particular deal on its behalf (including organization of an auction or otherwise).

Acquisitions and investments are generally funded with capital raised from the Funds' limited partners, but can also be partially or substantially financed by debt obtained by VSS. Under these circumstances, the cash flow from the portfolio company generally will provide the source for the repayment of such debt.

Of course each Fund's ultimate goal when investing is to sell or "exit" its investments in portfolio companies for a return in excess of the price paid. Exit scenarios have historically included the sale of a portfolio company to a strategic acquirer or financial buyer through a sale of stock or assets, a merger, or an initial public offering.

As disclosed at Item 5 of this Brochure, VSS or the General Partner of each Fund was authorized to make co-investment opportunities available to Limited Partners and their affiliates as they determined appropriate and in the best interest of the Funds. Allocation of such opportunities would create a conflict of interest as they are, by nature, limited, and participation is not possible for all or even most investors in the Funds; as a result, VSS must determine which investors will be given the opportunity to co-invest and which will not. To address this conflict we have adopted written Allocation Policies and Procedures designed to ensure that VSS does not favor certain investors over others and that, over time, all investors are treated fairly with respect to co-investment opportunities. Investors should note, however, that in its allocation of co-investment opportunities, VSS will generally give priority to an investor that brought the opportunity to VSS's attention, if any.

Certain executive officers and employees of VSS also have direct investments in one or more of the underlying portfolio companies which the Funds have invested in. With respect to the existing VSS Fund, employees of VSS and its subsidiaries can also be offered additional opportunities, on a case-by-case basis, to co-invest in portfolio companies with the Funds. These co-investments are limited to and do not exceed a predefined total aggregate percentage of any such investment in accordance with the respective Fund's Limited Partnership Agreement. No determination has been made whether VSS will offer to employees investment opportunities with respect to future VSS Funds.

VSS does not have any formal or informal soft-dollar arrangements nor do we receive any soft-dollar benefits from any broker, dealer or other counterparty.

Item 13 REVIEW OF ACCOUNTS

VSS monitors the portfolio companies of each Fund on an ongoing basis. As part of the terms of investment, VSS has also arranged for the Funds' to have one or more representatives serving on or otherwise monitoring the Board of Directors of many portfolio companies.

The Firm's Investment Committee must approve all portfolio investments and dispositions and is actively involved in analyzing each investment and reviewing those investments on an on-going basis.

The Investment Committee typically meets weekly to review ongoing monitoring activities and to evaluate potential new platform investments, add-on acquisitions, and divestitures. The Investment Committee also meets once per quarter to review and approve quarterly carrying values of the Funds' respective investments. The Firm's Investment Committee includes Jeffrey T. Stevenson, David F. Bainbridge, R. Trent Hickman, and Patrick N.W. Turner. Other investment professionals, who review investment materials, due diligence materials and provide valuable industry insight, are included in the Investment Committee meetings, as needed.

The Funds are audited annually by an independent, certified public accountant that is both registered with and subject to regular inspection by the PCAOB. Audited financials are sent to each investor on a timely basis.

In addition to annual audited financials, investors in each Fund receive quarterly Operations Summary Reports, capital account statements and unaudited combined Financial Statements containing valuation and performance information for the applicable Fund.

Item 14 CLIENT REFERRALS AND OTHER COMPENSATION

Currently, the Funds are the firm's only clients. As disclosed at Item 4 of this Brochure, the Funds receive unfunded or partially funded capital commitments from investors during one or more initial fundraising stages, after which the Funds are generally closed to new investors. As part of our marketing efforts when launching a Fund, we or our affiliates have entered into arrangements to compensate certain persons, including third-party placement agents and

others, to assist in the offer and sale of the Fund's partnership interests. In general, these arrangements involve the payment of a retainer fee and/or a percentage of either the referred investor's subscribed amount to the VSS Fund or of the management fee collected by VSS and attributable to the referred investor's capital account. Depending on the terms of these arrangements, payments can continue for several years following the final close of the VSS Fund.

VSS can enter into additional, similar arrangements in the future. Although common, such referral arrangements do create a potential conflict of interest because, in theory, the referrer may be motivated, at least partially, by financial gain and not because the VSS Funds are the most suitable to the prospective investor's needs. To address this potential conflict of interest, before any subscription is accepted all referred investors are carefully screened to ensure that the particular Fund is suitable to the prospective investor's investment needs, objectives and risk tolerance.

Other than as disclosed at Items 5, 10 and 12 of this Brochure, neither VSS, nor any officer, director or employee of VSS, receives compensation from third parties in connection with providing investment advice to the Funds.

Item 15 CUSTODY

Because we act as investment adviser to the Funds and are affiliated with each Fund's General Partner through common ownership and control, we are deemed to have custody of client assets under current applicable regulatory interpretations. As an adviser with custody, we have each of the Funds audited on an annual basis by an independent public accountant that is both registered with and subject to regular inspection by the PCAOB. We send, directly or through a third party, the audited financials to each Fund investor within 120 days of the applicable Fund's fiscal year end.

Item 16 INVESTMENT DISCRETION

As investment adviser to the Funds, VSS is granted the discretionary authority in the relevant Fund documents to determine the investments (and the amounts paid for the investments) that are to be bought or sold on behalf of the Funds.

Item 17 VOTING CLIENT SECURITIES

Because the Funds generally invest in privately issued securities, VSS rarely is required to vote proxies. Under certain limited circumstances, however, VSS may be required to vote proxies solicited by portfolio companies. Under these circumstances, VSS will vote proxies in the best interest of the Funds, typically with the goal of maximizing value for the Funds and the investors in the Funds. To that end, VSS endeavors to vote proxies in the manner that it determines in good faith will be the most likely to cause the Funds' investments to increase the most or decline the least in value. Consideration is given to both the short and long-term implications of the proposal to be voted on when considering the optimal vote. VSS'

complete proxy voting policy and procedures has been memorialized and is available for review by the Investor Advisory Committee for each Fund.

VSS or our affiliates will often closely monitor private portfolio companies whose securities are held by the Funds by appointing an affiliated person to serve on or oversee these companies' boards of directors and any such person may, in this capacity, cast votes or otherwise seek to influence company policies with respect to specific matters. In general, it is VSS's policy to use its influence or vote solely in the best economic interests of the Funds and to disclose conflicts or potential conflicts of interest that arise to the Fund Investor Advisory Committee. It is important to note that company directors have a fiduciary duty to act in the best interests of the company. In general, VSS believes that the best interests of portfolio companies will parallel those of the Funds. However, should those interests ever conflict; it is VSS's policy that our affiliated person abstains from casting a vote.

Item 18 FINANCIAL INFORMATION

Under no circumstances will VSS require or solicit the prepayment of fees in excess of \$1,200 more than six months in advance of services rendered; therefore, we are not required to include a financial statement with this Brochure.

VSS has not been the subject of a bankruptcy petition at any time during the past ten years.